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Buying, Selling, & Valuing Financial Practices, the latest book from FP Transitions president and founder, is a master guide to buying, selling, and merging financial services businesses. Tapping into almost two decades of experience in the financial industry's M&A marketplace, this book provides in depth information and strategic guidance to prepare both buyer and seller for a smooth sale that ensures both walk away with the best possible terms.

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You may need to sell the business due to retirement, health, divorce, or for family reasons. You may need debt or equity financing for expansion or due to cash flow problems, in which case potential investors will want to see that the business has sufficient worth. You may be adding shareholders (or one or more shareholders may ask for a buyout).

3 Business Valuation Methods - The Balance

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Especially when you're buying and selling at the same time, it's important to give your business to a true professional, one who can really help you make smart decisions. And, if you're buying and selling in the same market, consider using the same agent for both transactions to help streamline communication. Understand your financials

Buying and Selling at the Same Time: A Survival Guide | Zillow

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Buy Side vs Sell Side - Financial Analyst Certification

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How to Value a Business for Purchase | How to Value a Company

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Buying a rental property can be difficult for first-time buyers. Here are 10 tips to get you started on your journey to purchasing a rental property.

15 Tips for Buying Your First Rental Property

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